



Healthcare Overview



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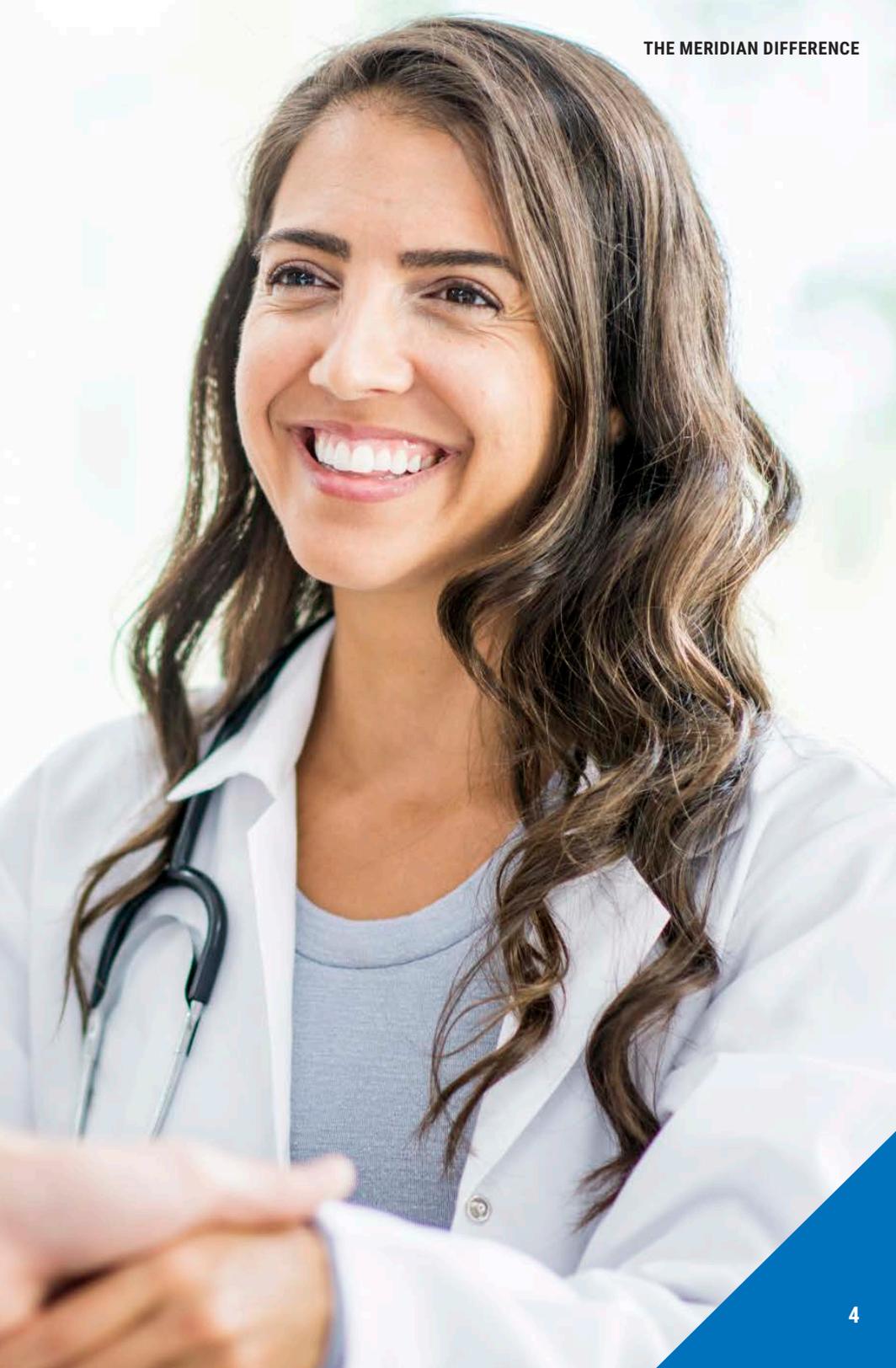
# Overview

Meridian is one of the leading independent equipment providers in the U.S. We've been helping clients with their equipment needs since 1979 – and we're proud to say that some of them have been with us from day one. Meridian enables the top healthcare facilities to manage the transition from volume to value-based care. We provide access to equipment without the burden of ownership, so you can focus on saving lives, while we focus on saving you money.

# The Meridian Difference

Our financial incentives are aligned with yours. We help you acquire the right equipment at the right price. Meridian's subject matter experts review your equipment quotes against an extensive pricing database to be sure you get the right equipment at the lowest monthly cost. By investing our own capital and because we have a refurbishment facility, Meridian will give you the most competitive lease payments.

With Meridian as your trusted partner, you have access to an extensive inventory of Meridian SELECT certified refurbished equipment that meets or exceeds OEM performance standards. Meridian SELECT certified refurbished equipment allows hospitals, health systems, and imaging centers to reduce the cost of providing quality care.



# Equipment We Lease, Supply, & Rent

“

Meridian has allowed us to conserve our capital and reduce our expenses while giving us the flexibility to bring the most advanced technology and highest level of care to our patients.”



**Cheryl Wathen**  
Chief Financial Officer  
Deaconess Health System



## Ultrasounds

meridian SELECT



## Portable Ultrasounds

meridian SELECT



## MRI Machines

meridian SELECT



## CT Scanners

meridian SELECT



## Hospital Beds

meridian SELECT



## PET/CT, PET/MRI



## X-Ray



## Endoscopes



## C-Arms



## Patient Care



## Lab Equipment



## Surgical Therapy



## Mobile CT/MR



## Information Technology

# Popular Models & Manufacturers



## ULTRASOUNDS

MANUFACTURER	MODEL
GE	Logiq E9
GE	Logiq E10
GE	Logiq P6
GE	Vivid E8
GE	Vivid E9
GE	Vivid E10
GE	Vivid I
GE	Voluson E8
GE	Voluson E9
GE	Voluson E10
GE	Voluson S8
Philips	Affiniti 70
Philips	ClearVue 550
Philips	Epiq 5G
Philips	Epiq 7G
Philips	Epiq 7C
Philips	Epiq Cvx
Philips	iU22
Philips	CX50
Siemens	Acuson S2000
Siemens	Acuson SC2000
Siemens	Sonoline Antares
Siemens	Acuson Cypress Plus
Siemens	Acuson X150

## MRI MACHINES

MANUFACTURER	MODEL
GE	Discovery MR450W 1.5T
GE	Signa HDx 1.5T
GE	Signa HDxt 1.5T
GE	Signa MR750W 3.0T
GE	SIGNA 1.5T Prime
GE	SIGNA 1.5T Artist
GE	SIGNA 1.5T Voyager
GE	SIGNA 1.5T Explorer
GE	SIGNA 1.5T Creator
GE	SIGNA 3.0T Architect
GE	SIGNA 3.0T Pioneer
GE	SIGNA 3.0T Hero
Siemens	MAGNETOM Aera 3.0T
Siemens	MAGNETOM Espree 1.5T
Siemens	MAGNETOM Verio 3.0T
Siemens	MAGNETOM Skyra 3.0T
Siemens	MAGNETOM 1.5T Sola
Siemens	MAGNETOM 1.5T Altea
Siemens	MAGNETOM 3.0T Vida
Siemens	MAGNETOM 3.0T Lumina
Philips	1.5T Ambition
Philips	1.5T Evolution
Philips	3.0T Ingenue Elition
Canon	Vantage Fortian 1.5T MRI
Canon	Vantage Orian 1.5T MRI
Canon	Vantage Galan 3.0T MRI
Fuji	Oasis Velocity
Fuji	Echelon Oval

## CT SCANNERS

MANUFACTURER	MODEL
GE	Brightspeed 16
GE	Lightspeed 16
GE	Lightspeed 64
GE	Optima 540 16
GE	Optima 660 64-128
GE	Revolution APEX CT
GE	Revolution Maxima
GE	Revolution CT ES
GE	Revolution Frontier
GE	Revolution HD
GE	Revolution EVO
Siemens	SOMATOM Sensation 16
Siemens	SOMATOM Sensation 64
Siemens	SOMATOM X
Siemens	SOMATOM Edge Plus
Siemens	SOMATOM Go
Canon	Aquilion One
Canon	Aquilion Prime
Canon	Aquilion Lightning

## HOSPITAL BEDS

MANUFACTURER	MODEL
Hill-Rom	Affinity IV Birthing Bed
Hill-Rom	P8000 Stretcher
Hill-Rom	Progressa
Hill-Rom	Psychiatric Beds
Hill-Rom	TotalCare
Hill-Rom	TotalCare Sp02rt
Hill-Rom	VersaCare



# Certified Refurbished Equipment

Extract up to 55% from the cost of your medical equipment, including CT scanners, MRI machines, ultrasounds, and hospital beds, with Meridian SELECT certified refurbished equipment. Meridian SELECT equipment undergoes a comprehensive and stringent process to restore the unit to OEM performance standards. During the proprietary seven-step process, the system is thoroughly cleaned, components are tested by experts and replaced if necessary, and the system is painted and inspected before being packaged for delivery.



Thorough system cleaning and sanitation is performed



System is tested by experts and put through a 28-point inspection



System calibration is completed



Components are repaired and replaced if necessary



System is repainted to ensure like-new appearance



Final inspection is completed



GOOD AS NEW!

Meridian SELECT certified refurbished equipment



System is packaged for transport



# Ultrasounds

**meridian SELECT**

Hospitals and imaging centers trust Meridian when they need to buy or lease new and refurbished ultrasounds. We provide an extensive inventory of ultrasound equipment models from the top manufacturers such as GE, Philips, and Siemens. We offer ultrasounds for all specialties including Shared Services, OB/GYN, Cardiac, Urology, and Point of Care.



# CT Scanners

**meridian SELECT**

Meridian's medical equipment experts ensure the highest quality new and refurbished CT scanners for lease and sale at the lowest price. We provide CT scanners from 16-128 slices depending on your requirements. We provide an extensive inventory of CT scanners from the top manufacturers such as Siemens, GE, and

# MRI Machines

## meridian SELECT

At Meridian, we provide high quality refurbished MRI machines with prices up to 55% off the new equivalent. Our offerings are tailored to reduce the underlying equipment cost, resulting in a lower monthly payment for you, should you need to finance or lease your MRI machine. We have 1.5T and 3.0T MRI machines from top manufacturers such as GE, Philips, Siemens, and Canon.



# Hospital Beds

**meridian SELECT**

Meridian provides high-quality refurbished beds that are indistinguishable from new, at a fraction of the price, so you can ensure your patients are satisfied and comfortable. All refurbished beds come with a new mattress and a 1-year parts and labor warranty.









# Warranty & Service

Meridian SELECT certified refurbished equipment includes a full 30-day warranty covering all parts and labor. It also qualifies for your choice of OEM or independent third-party maintenance providers to support its continued operation.



# MRI/CT Upgrades

At Meridian, we have helped our clients gain access to new revenue streams through our simple and efficient MRI/CT upgrade process. Meridian is able to provide and install updated components in your machine in less than seven days, without the high construction costs associated with replacing it or the expensive upfront cost of purchasing a new machine.



By upgrading your existing MRI or CT, you'll not only gain access to new revenue streams, you'll also be able to fully serve the needs of your community whether you're a regional hospital, part of a health system, or an imaging center. With an upgrade in image quality, you'll be able to make a faster and more accurate diagnosis.

